



HANOI BEER ALCOHOL AND BEVERAGE JOINT STOCK CORPORATION
HANOI BEER TRADING JOINT STOCK COMPANY
183 Hoang Hoa Tham, Ba Dinh, Hanoi, Tel: 84 4 37281476, Fax: 84 4 37281106
Website: biahoihanoi.com.vn, Stock code: HAT

Hanoi, day ... month ... year 2025

PROPOSAL

Re: Approval of the 2024 Financial Statements and Profit Distribution Plan

To: The 2025 Annual General Meeting of Shareholders

Pursuant to:

- Law on Enterprises No. 59/2020/QH14, passed on June 17, 2020;
- The current Charter on the organization and operation of Hanoi Beer Trading Joint Stock Company;-
- Resolution of the 2024 Annual General Meeting of Shareholders
- Current state regulations on finance and accounting
- Audited 2024 financial statements by Vietnam Human Tam Auditing Co., Ltd.

1. Approval of the 2024 Financial Statements:

The 2024 financial statements have been audited by Vietnam Human Tam Auditing Co., Ltd. and published by the Board of Directors of Hanoi Beer Trading Joint Stock Company as required, and are also available on the website: <http://www.biahoihanoi.com.vn>.

Hội đồng quản trị kính trình Đại hội đồng cổ đông thông qua Báo cáo tài chính năm 2024 của công ty với một số chỉ tiêu chủ yếu sau:

Indicator	Value (VND)
Total revenue and income	1.357.499.400.209
Profit before tax	23.473.608.142
Profit after tax	18.760.974.989
Basic earnings per share	4.186
Current assets	165.660.193.121
Non-current assets	49.732.271.499
Total assets	215.392.464.620
Liabilities	138.307.423.179
Equity	77.085.041.441
Total capital sources	215.392.464.620



2. Approval of the 2024 Profit Distribution Plan:

The Board of Directors respectfully submits to the General Meeting of Shareholders for approval of the 2024 profit distribution plan as follows:

No.	Description	Amount (VND)
I	Distribution of Profit after Tax (PAT)	27.584.396.317
	- Retained earnings from previous year	8.823.421.328
	- PAT of the current year	18.760.974.989
2	Allocation to funds	5.628.292.500
	- Reward and welfare fund	5.291.984.000
	- Reward fund for the Executive Board	336.308.500
3	Dividend distribution for 2024	9.369.000.000
	Dividend payout ratio (%)	30
4	Unallocated profit	12.587.103.817

We respectfully request the General Meeting to review and approve this proposal./.

On behalf of the Board of Directors
Chairman

Mr. Nguyen Manh Hung

